



November 30, 2006

Subject: **Last Order Date for AlphaServers Purchases – Extended 6 months**

Dear Valued AlphaServer Customer,

With the completion of the AlphaServer platform roadmap in August 2004, we initially planned to cease AlphaServer sales at the end of October 2006. As part of this plan, we ensured we had sufficient material to cover any pre-retirement surge in demand. Although the last sale date has passed, we are now able to continue sales *while materials last for orders received by HP on or before April 27, 2007*, with scheduled delivery through **July 27, 2007**. The last order date for AlphaServer upgrades, add-ons and options (i.e., the addition of SMP, memory, I/O, or storage options into installed systems, as well as the expansion of installed systems) is likewise extended to **April 25, 2008**, with delivery to be completed on or before **July 25, 2008**, consistent with a standard sales window of one full year following the last order date for AlphaServer systems.

HP plans to provide support for currently shipping AlphaServer systems (GS1280, ES80, ES47, ES45, DS25, and DS15A) at least through 2012. Operating system releases for HP OpenVMS and Tru64 UNIX will continue shipping past the AlphaServer systems last order date, meeting their roadmap commitments for new releases and support.

Protecting the Investment of our AlphaServer Customers

Since the introduction of the AlphaServer product line in 1992, HP customers have depended on solid performance and reliability, backed by industry leading support from HP Services. Today customers are looking increasingly toward Itanium®-based industry standard servers to protect their long-term IT investments. HP's Itanium®-based HP Integrity servers offer leading price/performance along with HP's world-class management and virtualization software to optimize server utilization and reduce IT operations costs.

To enable HP's customers to transition in the timeframe that best suits their business needs, HP offers extensive toolkits to help you transition to HP Integrity servers. (visit www.hp.com/go/evolution) Alternatively, you may meet your needs for AlphaServer systems, options and upgrades, once general availability ends on April 27, 2007 as follows:

- In Europe and Asia Pacific/Japan, the **HP Renew Program** supplies factory-refurbished systems and options for many years after new systems cease to be manufactured, offering fully warranted products directly from HP. For more information about the HP Renew Program, including contacts in your area, visit www.hp.com/products/hprenew
- In the Americas, **Technology Value Solutions (TVS)**, the lifecycle management arm of **HP Financial Services (HPFS)**, is chartered to maximize value of off-lease equipment, facilitate the lease or sale of new equipment by removing customers' existing equipment, and drive additional value through its various services. For more information, visit www.hp.com/go/hpfinancialservices

I would like to take this opportunity to thank you again for your Alpha business, and to reassure you that your local HP Account team or HP Business Partner is ready to assist you in planning all your future needs for HP products and services.

Sincerely,

A handwritten signature in black ink, appearing to read "Ann L. McQuaid". The signature is fluid and cursive, with the first name "Ann" and last name "McQuaid" clearly legible.

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